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To:
all invited bidders

German Development Cooperation
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Your reference
Our reference

26 July 2025

Invitation to tender – RFP No. 83493451

Project no.: 21.2167.1-001.00
Project title: Green Jobs for Social Inclusion and
Sustainable Transformation (GESIT) Project
Country: Indonesia

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Internationale Zusammenarbeit (GIZ) GmbH

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Niels Annen, State Secretary

Management Board
Thorsten Schäfer-Gümbel (Chair)
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Service Tendered:

Green Jobs Promotion in Transitioning Remote Islands to 100% RE

Dear Sir/Madam,

Green jobs are becoming increasingly important in efforts to achieve sustainable development and mitigate the impacts of climate change. Taking into account the increased importance of green jobs in the green transformation of Indonesia's economy and labor market as well as the Government of the Republic of Indonesia's goal to become a developed country by 2045 while significantly reducing greenhouse gas emissions, Bappenas and GIZ, on behalf of the German Federal Ministry for Economic Cooperation and Development (BMZ), jointly implement the Green Jobs for Social Inclusion and Sustainable Transformation (GESIT) project which aims at developing the capacities of selected public and private stakeholders to inclusively promote employment in green jobs.

In the roadmap towards 100% renewable energy in Nusa Penida, the human resources aspect is a top priority. The availability of appropriately skilled human resources is needed to develop, manage, and operate renewable energy in Nusa Penida, and has been identified as one of the main challenges, as there are limited resources with expertise and experience in the field of renewable energy available.

In this context, in order for the roadmap to be implemented properly and policy goals to be achieved, training programmes need to be provided for vocational

school graduates to qualify for positions such as technical personnel for operations and maintenance, while D3 and Strata graduates need to be qualified for roles like planners and developers which require skills to design, develop, and manage the renewable energy projects. Furthermore, the lack of skilled RE facilitators as well as of training facilities must be addressed urgently by establishing training centres and vocational schools focusing on renewable energy programmes. To ensure the availability of a qualified future RE workforce, green jobs promotion activities, such as socialization in schools and in communities should also be implemented together with private sector, TVET and education institutions.

In assisting the activities to reach the collaboration's objectives, GESIT project will assign a **Consultant Team for Green Jobs Promotion in Transitioning Remote Islands to 100% Renewable Energy**.

The details of services are set forth in the attached Term of Reference.

Should you be interested in participating in this tender, please submit the proposal **at the latest by Friday, 08.08.2025 at 2 p.m. WIB**. Any proposal arriving after the deadline will not be considered.

The tender requirement :

1. Requirement and the Content of The Technical and Financial Proposal

Proposal must be stamp and signed by an authorized representative of the bidding company using **the Price of Schedule Form provided as Annex 4** of this Invitation.

Proposal should be submitted in English and must be sent by email to : ID_Quotation@giz.de **ONLY** no later the date and time indicated in section 2 above.

Bids are to be submitted using the two-files procedure.

Please submit your technical and financial proposal in two-files, technical and financial (PDF format). Price information shall not appear in any part of technical proposal.

To secure your financial proposal (pdf and excel file) please set up a password which will be used at later stage once the evaluation of the technical proposal is completed. The proposers who achieve the technical score will be requested to provide a password.

****Please make sure to save the password. Bidders are not allowed to change the password after the deadline of submission.***

The maximum size of each email should not exceed 10 MB in Zip file.

The subject line of the email will include the reference:

**Company's Name # RFP No. 83493451 Green Jobs Promotion in
Transitioning Remote Islands to 100% RE.**

Content of Technical and Financial Proposal as follow :

Technical Proposal should consist of:

- Proposal with requirement details as set forth in the Term of Reference
- Update Company profile
- Curriculum Vitae of Key Experts as stipulated in the TOR.
- Complete the **Self-Declaration form** in **annex 3a**, refer to the **Eligibility Assessment Grid** in **annex 3**. It is including the list of experience/similar experience required in the Self-Declaration form.
- **Sign the Declaration of Acceptance GIZ GTC**, as **annex 6**
- Complete the **Vendor Data Profile** in **annex 8**, including company NIB, company NPWP, SPPKP (*Surat Pengukuhan Pengusaha Kena Pajak*), etc

Financial Proposal:

- **Financial Proposal with Price Schedule form as Annex 4**, it must be signed by consultant.
- **All prices/rates must be inclusive of income tax (Pph 22)**. Since GIZ obliged to withhold the income tax.
- Tax Registration Number (NPWP)
- Bank account information
- The currency of the financial proposal shall in IDR
- **Financial Proposal shall be protected by password**

2. Value Added Tax

▪ Bilateral Project and ASEAN Project

All prices/rates quoted must be exclusive of all taxes, since GIZ including its subsidiary organs, is exempted from taxes.

According to the PMK No. 215/PMK 03/2008 and KMK No. 17/KMK 010/Year 2021. The Value Added Tax shall be exempted by BADORA (**code 080**). The process of tax exemption shall take around 2 – 3 months.

-Not applicable-

3. Technical and Financial Assessment or Evaluation

We will evaluate the bids received in the light of both technical and price considerations (see the attached **Technical Evaluation Grid as Annex 2**).

The technical proposals will be evaluated based on the criteria and weighting as Annex 2.

When the technical evaluation has been completed, the financial proposal of those bidders which are eligible from the technical point of view will be opened and evaluated by the commercial officer responsible. The technical and financial proposals are weighted at a ratio of 70:30 respectively. The technical bid will be weighted with 70% and the financial proposal with 30% on the basis of the following formula: (Technical points obtained by Bidders X divided by the best number of points) x 70 % + 30 % x (Lowest price divided by the price of Bidders X).

$$\frac{\text{Technical evaluation of bid} \times 70\%}{\text{Technical evaluation of best bid}} + \frac{\text{most economical bid} \times 30\%}{\text{price of bid}}$$

An overall order of rank is thus established, with the most cost-effective bid at the top.

4. Validity of Proposals

Proposals should be valid for a period of not less than 100 days after proposal opening, unless otherwise specified in the Specific Terms and Conditions. Proposers are requested to indicate the validity period of their proposals.

5. Modification/withdrawal of the bid

Adjustment to or withdrawal of bids are to be communicated in writing by post by the deadline for submission of bids.

Subsequent adjustments or modifications to the bid, which can be submitted up to the deadline for submission of bids, shall also be subject to the requirements for sending in the bid (section 3 herein).

**"Adjustment to RFP No. 83493451 Green Jobs Promotion in
Transitioning Remote Islands to 100% RE"**

6. GIZ General Terms and Conditions for the contract

The General Terms and Conditions of the contract are attached as **Annex 5**. Additionally, the bidder is required to **sign the Formal Declaration Acceptance of GIZ GTC, which is provided as Annex 6**.

7. Contract Award / Adjudication of Proposals

The Contract will be awarded to the bidders offering the most responsive evaluated proposal and whose services are commercially and technically acceptable (best overall value).

If you have any further questions in this respect, please use the **Q&A form (Annex 7)** and send it to cp-indonesia@giz.de and cc siti.amaliah@giz.de before **05.08.2025**. The queries will be answered by E-mail.

Thank you very much for your kind attention. Kindly looking forward to your participation.

Yours truly,
Contract and Procurement Unit
GIZ Country Office Indonesia

Annexes

1. Terms of Reference
2. Technical Assessment Grid
3. Eligibility Assessment Grid
- 3a. Self-Declaration Form (refer to Eligibility Assessment Grid as annex 3)
4. Price Schedule Form
5. General Terms & Conditions
6. Declaration of Acceptance GIZ GTC
7. Bidding Q & A
8. Vendor Data Profile